



Personalised Linen and Laundry Services



Taylors Servicing The Aged Care Sector

Taylors is one of the largest commercial launderers by volume within New Zealand. We cover the full spectrum of laundering and management of linen and workwear, specialising in linen and laundry supply, linen sterilisation, managed work wear and uniforms. Each day Taylors provides customers in aged care facilities, public hospitals, hotels, restaurants, airlines, retail outlets, private health facilities, factories and workshops with a customised service that enhances their business needs.

Our specialised knowledge and expertise enables us to deliver significant value add and cost savings to our customers through efficient management and monitoring of linen utilisation, product rationalisation and textiles management.

We operate in numerous locations throughout New Zealand providing linen and laundry services extensively

within the public and private healthcare sectors.

Our organisation comprises a team of specialists with advanced expertise and knowledge to assist healthcare providers with a hands on approach to optimise spend on linen and laundering services. We understand the challenges faced by Residential Care Providers to deliver quality care services within tight funding parameters, and we regularly identify providers investing far more than required to provide a quality linen and laundry services to residents.

A partnership with Taylors ensures you achieve the best value for your investment, whilst accessing the best linen products and providing a professional laundering service to your residents or clients. This allows you to concentrate on your core business of providing care for your residents.

Benefits Taylors will bring to you:

- Service provider with a thorough and indepth understanding of linen and laundry supply to the aged care sector
- Flexibility and ability to meet changing demands and tight turnaround processing requirements
- Experience and appropriate quality certification and infection control expertise
- A dedicated 0800 customer service phone number
- Provide feedback, processing and product innovation ideas to deliver long term benefits
- A dedicated Account Manager to oversee the operation and maintain continual contact, report regularly and ensure KPIs are met and any differences reported on

Individualised Service Options

Fixed Daily Linen Costs

- We provide you with linen and laundering services to meet your individual facility or organisational requirements
- Budget, Superior or Deluxe linen and laundering services available
- Option of flatware or full laundering service
- Avoid capital and operations costs, and reduce loss through utilisation of our technology to track and trace personal items

Fee for Service Option

If you prefer a fee for service option, our highly competitive rates and ability to provide services on a national basis might suit your organisation better. A complimentary assessment of your current operation and cost comparison is available from Taylors.

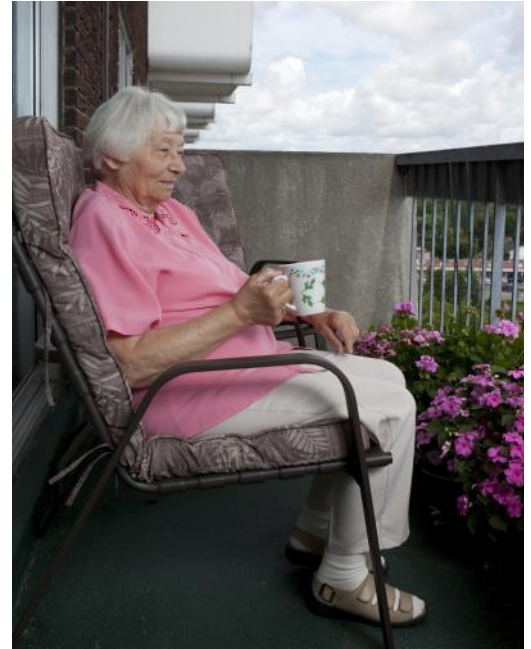
Home Care and Independent Living Customised Linen Packages

An aging population and increased options for people to enjoy secure retirement living or home care packages has prompted us to consider a unique and customer focused linen and laundry service.

We can enhance your service offering by providing linen packages for your homecare or retirement village residents.

Customised linen packages are designed to assist you with administration of professional and client centered services within your facility. Linen requirements or packages can be ordered on a weekly basis and Taylors will deliver the individually packaged linen requirements, and collect soiled linen from one or more central locations.

A range of linen times and packages is available from basic bedding through to deluxe packages which include options for luxury quality linen with towelling robes.



Auditing your Current Processes and Providing an Indepth Customised Taylors Solution

Taylors team of industry specialists provide a complimentary in-house assessment of current linen and laundry operations, with the aim of identifying how we can help make significant savings.

Using our advanced industry knowledge and software, we can quickly and easily calculate the bed day cost involved in the delivery of linen and laundry services to your facility.

We will provide you with a "health check" of your operation, and then prepare a proposal of the various services we can offer that best fit your facility along with pricing options, to enable you to release funds to other

vital aspects of your business, whilst ensuring your residents receive a top quality product and service.

Our audit of your current practice is totally complimentary, and at a minimum will provide you with important information on the actual bed day costs of linen and laundry within your facility.

We understand the high investment in compliance and regulation associated with the healthcare and residential care sectors. We know there are competing requirements for your financial resources and this is why we have developed a range of service offerings designed to meet your individual needs.



Personal Protective Equipment and Disposables

Due to the scale of our operations and our involvement within the public and private healthcare systems, we are able to offer complimentary services associated with the provision of your PPE and disposal requirements.

As a Taylors client and partner, you will be able to realise even greater savings by taking advantage of our purchasing power on:

- Incontinence products
- Disposable products
- Healthcare products