



Personalised Linen and Laundry Services

Taylors servicing the accommodation sector

Taylors is the largest commercial launderer by volume within New Zealand. We cover the full spectrum of laundering and management of linen and workwear, specialising in linen and laundry supply, linen sterilisation, managed work wear and uniforms. Each day Taylors provides customers in hotels, restaurants, aged care facilities, public hospitals, airlines, retail outlets, private health facilities, factories and workshops with a customised service that enhances their business needs.

Our specialised knowledge and expertise enables us to deliver significant value add and cost savings to our customers through efficient management and monitoring of linen utilisation, product rationalisation and textiles management.

We operate in numerous locations throughout New Zealand providing linen and laundry services extensively to the accommodation market.

Our organisation comprises a team of specialists with advanced expertise and knowledge to assist accommodation providers with a hands on approach to optimise spend on linen and laundering services. We understand the challenges faced by Accommodation Providers to deliver quality care services within tight funding parameters, and we regularly identify providers investing far more than required to provide a quality linen and laundry service to guests.

A partnership with Taylors ensures you achieve the best value for your investment, whilst accessing the best linen products and providing a professional laundering service for your guests. This allows you to concentrate on your core business.

Benefits Taylors will bring to you

- Service provider with a thorough and indepth understanding of linen and laundry supply to the accommodation sector
- Flexibility and ability to meet changing demands and tight turnaround processing requirements
- A dedicated 0800 customer service phone number
- Provide feedback, processing and product innovation ideas to deliver long term benefits
- A dedicated Account Manager to oversee the operation and maintain continual contact, report regularly and ensure KPIs are met and any differences reported on
- Processing ability to ensure consistency of product processing systems

Our values and what they mean for your accommodation facility



PUTTING PEOPLE FIRST

Respecting, supporting and inspiring those we work for and with, day in day out



FINDING BETTER WAYS

Bringing fresh ideas, embracing curiosity and creative thinking to improve the service solution



LEADING NOT FOLLOWING

Moving with the times, setting the pace and leading by example



ROLLING UP OUR SLEEVES

We are hands on and will do what it takes to get the job done properly



MAKING EVERY \$ COUNT

We are accountable and take great responsibility for our clients and company expenditure

Auditing your current processes and providing an indepth customised Taylors solution

Taylor's team of industry specialists provide a complimentary in-house assessment of current linen and laundry operations, with the aim of identifying how we can help make significant savings.

Using our advanced industry knowledge and software, we can quickly and easily calculate the bed day cost involved in the delivery of linen and laundry services to your facility.

We will provide you with a "health check" of your operation, and then prepare a proposal of the various services we can offer that best fit your facility along with pricing options, to enable you to release funds to other vital aspects of your

business, whilst ensuring your guests receive a top quality product and service.

Our audit of your current practice is totally complimentary, and at a minimum will provide you with important information on the actual bed day costs of linen and laundry within your facility.

We understand the high investment in compliance and regulation associated with the accommodation and hospitality sectors. We know there are competing requirements for your financial resources and this is why we have developed a range of service offerings designed to meet your individual needs.

Accommodation linen range

Bed Linen

- bed sheets
- pillow cases
- duvet covers
- blankets
- mattress protectors
- bedspreads

Bath Linen

- bath towels
- bath mats
- bath robes
- face cloths
- hand towels
- pool towels

Taylor's also offer an integrated package of laundry and dry cleaning services with expertise in food and beverage linen, staff uniforms and guest valet.

Our clients trust us to deliver

And you can too.

As the leading laundry service supplier in NZ, Taylor's has provided laundry services to its clients for over 100 years. So no matter what your business, industry or special needs, you can rely on Taylor's.

- We manage 16 commercial laundries across Australia and NZ
- We employ more than 2,400 people
- We process and deliver more than 100,000 tonnes of laundry a year

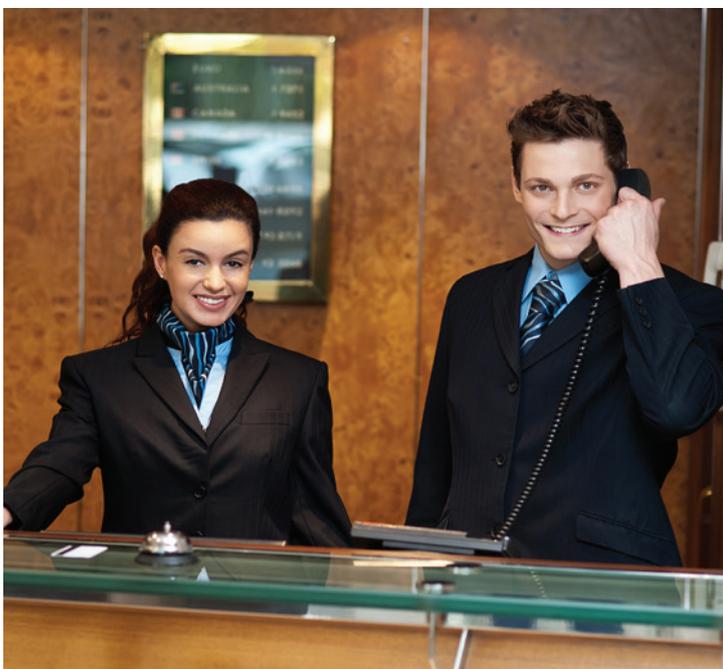
It's the little things that make all the difference for your guests

Taylor's delivers linen on time, every time, to over 700 hotel and accommodation clients in New Zealand and Australia.

We supply clean, fresh, quality bedding, linen, blankets, towelling and hospitality linen in a range of fabrics, styles and sizes. Our commercial linen range is backed by a focus

on linen longevity and superior presentation - while keeping costs down.

Our linen experts can help you select from a wide range of bed, bath and hospitality linen to ensure our service is tailored to your requirements.



Contact us:

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Nelson - 03 546 1854



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